



Delta County Fair

Junior Market Livestock Sale



www.deltacountyfair.com/sale.html

Saturday, August 13, 2016 at 2pm

Delta County Fair Grounds – Events Center



Raising market livestock is a business venture for our local youth who are challenged to produce marketable animals that meet quality meat grading standards and return a profit. Through educational livestock marketing programs, 4-H and FFA members acquire knowledge and understanding of sound livestock production and management practices.

Through the Delta County Fair Junior Market Livestock Sale, these young men and women offer quality market animals to you over the auction block.

How can I participate?

Attend the sale! We encourage businesses, families and individuals looking for quality meat animals who want to support the future of 4-H and FFA members to attend the Junior Market Livestock Sale. The excitement of the event and drama of the auctioneer's cry are unforgettable.

Can't make it? That's ok – you can purchase by proxy! If you or your business/organization can not make the sale in Hotchkiss, but still want to participate, contact Les Mergelman at (970) 856-6676 to find out more information about purchasing via proxy!

How are animals sold?

Market livestock is sold by the head at the Junior Market Livestock sale with the exception of rabbits, chickens, turkeys and dairy milk products, which are sold by the lot. Grand Champion and Reserve Champions of each species are sold first. The sale then rotates through 1/3 of Sheep, Beef, Goats, Swine, Turkeys, Rabbits, Chickens and Turkeys until all market animals and dairy milk products are sold.

What are my options for purchasing an animal?

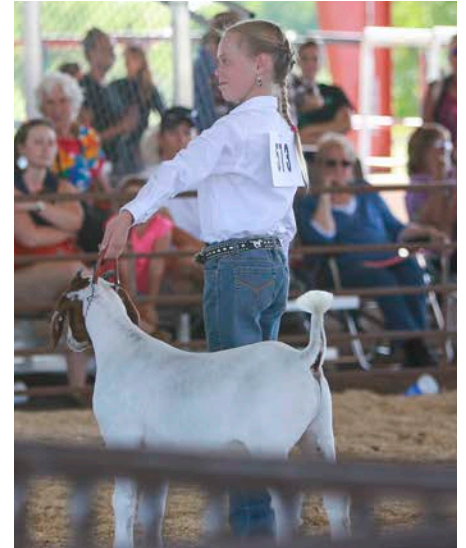
Each and every animal exhibited and sold at the Delta Count Fair is raised with care and compassion by our area youth with the end goal of providing you, the end consumer with a quality market animal for you and your family. The following options are available when you purchase an animal at the livestock sale:

- **Process it for your personal use**
 - Tell us which meat processor you want the animal shipped to and the Livestock Sale will get the animal to that processor. You are then responsible for making arrangements with the processor for cutting instructions and paying for the processing of the meat.



What are my options for purchasing an animal? Continued...

- **Put the animal(s) on the Buy-Back**
 - Buyers who want to support local youth but do not want the meat from the market animal can use the “Buy-Back” program. With the buy-back option, local processors and sales yards bid to be the buyer for a species and then pay the current market price for animals but on the buy-back.
 - Market Livestock Sale buyers who put an animal on the buy-back are responsible for paying the difference between their bid and the buy-back price shown on the sale bill.
 - Ex – You bid \$2,500 for a market steer and put it on the buy-back. If market price is \$2 a pound and the steer weighs 1100 pounds, the market price will be marked as \$2,200. You pay the difference of \$2,500 - \$2,200 or \$300.
- **Split the Purchase with another buyer**
 - Split buying reduces costs and meat for each party who purchases an animal or multiple animals. This option is also available for Buy-Back purchases. This gives individuals and/or businesses the option to split the cost of multiple animals.
 - If you choose to split a purchase, you can do so in two ways:
 1. When you check in as a buyer at the sale, list all the individuals/companies purchasing together and get one buyer number. All your purchases are then recorded under one-buyer number.
 2. Coordinate with another individual/business buyer at the sale ring. When you have the winning bid, show the auctioneer and ring staff all the buyer numbers of those individuals splitting the cost and make sure they record the names correctly on the purchase paperwork.
- **Donate the animal(s)**
 - By donating the purchased animal or processed meat, youth benefit from your support and you receive advertising while helping your favorite organizations – 4-H and FFA! You may also donate processing fees or designate that processing fees be paid by the recipient.



Buyer's Pool Information

Individuals and businesses choosing not to buy an animal or pen as sole entities can still show their support for Delta County Youth and the Junior Market Livestock Sale through the Buyer's Pool.

What is the buyer's pool?

The Buyer's pool is comprised of individuals and businesses who make a donation to the sale in any amount they wish to contribute. The Buyer's pool then purchases animals on the "buy-back" leveraging the available money to maximize the benefit to participating youth.

How do I contribute to the Buyer's Pool?

If you would like to donate money to the Buyer's Pool please forward your donation to Junior Market Livestock President Gary Peebles at the information below prior to the sale.

Gary Peebles
Delta County Livestock Sale – Buyer's Pool
40555 Hwy 92
Crawford, CO 81415
(970) 234-5386

What are my options for Feedlots and Meat Processing?

The following processors and feedlots support the Delta County Fair Junior Market Livestock Sale and area available to pick up your animal(s) following the livestock sale.

- **Good's Processing**
 - 14476 6215 Rd – Montrose, CO
 - 970-249-5367
- **Homestead Meats**
 - 741 W 5th Street – Delta, CO
 - 970-874-1145
- **Hotchkiss Meats**
 - 219 High Street – Hotchkiss, CO
 - 970-872-3030



- **Kinikin Processing**
 - 72015 Kinikin Rd – Montrose, CO
 - 970-240-4329
- **Shea Feedlot**
 - 14672 F Rd – Delta, CO
 - 970-874-9294

What are my responsibilities as a buyer?

1. You must call ahead to arrange for your market animal to be processed at a meat processor. It is recommended that you call between **July 1st and July 15th**. Final arrangements can be made at the time of the sale.
2. The Junior Market Livestock Sale Committee will make arrangements with the processor to pick up your animal(s) after the sale. If the buyer chooses to send the animal home or a steer to the feedlot for further feeding, it becomes the buyer's responsibility to see those arrangements are made. *Buyers are responsible for feed costs – not the exhibitor selling the animal or the Livestock Committee.*
3. **For complete information on Terms and Conditions of the Junior Market Livestock Sale, please download a copy of the Official Terms & Conditions from the fair website.**

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